





How can you drive the highest levels of performance and efficiency in the sales process?

Powered BirdzAl

# Power your Pharma Sales Operations, from a 10,000-foot perspective.

If you've ever dreamed about being able to manage all your major business processes and data needs from one platform, it is now possible with BirdzAl. Now you can eliminate manual work and operational delays to empower your users, and let them soar to new heights.

BirdzAI is a unique, holistic solution for the Life Sciences Industry to effectively manage multiple Sales teams across various therapeutic areas and replace disparate, silo-ed data processes and systems.

## Powered by an Analytical Ecosystem



Holistically engaging all elements of your Pharma Sales Operations in one succinct management solution, BirdzAl helps you streamline and manage: Customer Master, Alignment, Call Planning, Rep Rosters, Data Change Capture, Affiliations and Deciles among others.

"We took control of our data which gave us competitive advantage in the marketplace and allowed us transparency to data at the business level not requiring technical expertise."

- Sr. Director Sales Operations for a Large Pharma

## Increase Productivity for Your Commercial Organization

BirdzAl is powered by Microsoft Dynamics 365, Azure, SQL Server and Power Bl to provide best in class technology. Microsoft Azure Integration Platform provides easy alignment with internal systems and third party vendors.

# Why BirdzAl

As an all-in-one sales operations management solution, it helps you streamline and manage:

- Customer Master
- Alignment
- Call Planning
- Rep Rosters
- Data Change Requests (DCRs)
- Integrated Territory Planning Mapping Tool
- Affiliations & Deciles
- Native integration with Microsoft
- Compliance guideline monitoring
- Reduce manual processing by data stewards
- Cleanse, standardize and de-duplicate HCF
  and HCO data
- Maintain Customer Master with visibility to history of changes
- Import large datasets for impact analysis and pre-processing



# Powered by Analytics



#### Previously Untapped Data Ecosystem

The Power behind the BirdzAl platform lies in the Microsoft foundation of Microsoft Azure - when paired with our solution, it provides a content-rich, previously untapped 3-dimensional data ecosystem to manage your Sales Organization like never before. Your Data. Seriously Powered.



### Mark Amplified with Swittons™

85% of Physicians said they'd be willing to try new technologies such as "virtual services" to access sales reps.<sup>1)</sup>

Have whitespace? Launching a new Product? Increase coverage with Swittons™, our new branded 4" desktop device for Physicians. Four customizable buttons allow Physicians to click when they need samples, information, or a call with their MSL or Sales Rep. Tap into a new digital channel of engagement, eliminate whitespace in previously unpenetrated areas, and gain sales and brand recognition.

See more at www.swittons.com/pharma.



## Why BirdzAl

#### What differentiates BirdzAI from the others:

#### For more information, contact us at

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1) Information Week, "Doctors Prefer Online Drug Info to Rep Visits", December 2013

#### Why P360 For Pharma

P360 (previously Prescriber360) powers pharmaceutical organizations with advanced, scalable and ROI-built commercial strategy and technology solutions. Delivering a 360 view through the pharma, prescriber and patient ecosystem, P360 designs and deploys capabilities that ensure highest efficiencies and returns on sales operations, data management, clinical trials, patient centricity, and IoT innovation.

A Microsoft Gold Partner specialized in life sciences, P360 has partnered with customers from Top Pharma to emerging biotech for over 25 years, committing to deliver higher efficiency and value.

